All Marketing Resources

dotFIT Difference Posters (NEW to circulate/post or print any size)



The dotFIT Difference



Add your logo here

Promotional Materials

Sales & Marketing Assets (collaterals) for Your Supplements of the Month

Click the links into your dotFIT Marketing Console embedded in the next 2-slides, then click the products you are highlighting for all related promotional materials including supporting video assets









Use for any or all these purposes

- EXPERT PRODUCT SCRIPTS AND PRESENTATIONS (BEST PRACTICES)
- STAFF TRAINING MATERIALS
- CONSUMER HANDOUTS
- DIGITALLY SHARE ANYWHERE INCLUDING YOUR
 SOCIAL MEDIA

MINDFUL WE HAVE THESE MATERIALS FOR ALL PRODUCTS

PRESENTING PLAY-SPAN (BASELINE) TO EVERY MEMBER – THE SIMPLE ECONOMICAL PROGRAM THAT LEAVES NO MEMBER BEHIND – GIVES THE POTENTIAL TO CHANGE A PERSON'S LIFE

No Results Left in the Gym

Let's take your results well beyond diet (and support a less than perfect diet) & exercise alone! This package will maximize daily recovery and exercise induced results, so you feel & perform better daily & see significant desired body changes weekly. We will be feeding your muscles, skin, brain, and other important tissues, while starving bodyfat by incorporating targeted nutrients with little to no calories.

All my programs include the necessary dietary complement to support all sport & fitness Goals by helping you achieve them easier, faster, healthier & stay there longer so you can continue to do the things you love

Performance, Bodyfat Reduction & Maintenance, Wellness, Muscle Gain & Function or any combination



Our MVMs are a 4in1 complete MVM (high C&D) built specifically for athletes and exercisers, which is why they are the most recommended/used MVM in high school, college, pro and Olympic sports – and by the way, this is why we use it for our families and clients - not available in stores

These are different – they are for you & your long-term goals

Choices for all ages, lifestyles & diet preferences with Cost savings on essential groceries: 12wks 2 healthy meals/d \$363-SRP (20%=\$288): 180meals

The Essentials to Make Sure You Leave No Results in the Gym – Cont.....

AS NEEDED BASED ON WHAT YOU CAN SEE

As needed to support bone & muscle strength to remain active. Special formula complements the diet and any dotFIT MVM to achieve recommended levels of calcium, vitamin D, magnesium, boron and both forms of Vitamin K, which are all critical nutrients in maintaining bone health

SuperOmega-3

Keep all cells strong and communicating by giving your cells the healthy fatty acids most diets do not supply but are needed to recover and properly rebuild daily. This ideal EPA/DHA complex supplies these critical molecules needed in the development/maintenance, structure and function of the cardiovascular, brain, immune and vision systems

SuperCalcium+"

All dotFIT MVM – One for all life phases/genders & all goals

Let's take your results beyond diet (and support a less than perfect diet) & exercise alone! VMs are the spark plugs in all your body's cells. If you want them all firing at full capacity, you need to pickup where the diet leaves off, without adding calories, to support desired body composition



Consume fatty fish ≥4Xs/week or add supplement

5-600mgs/day of omega 3 (EPA & DHA 3:2)^{<u>0-3</sub> minimum health requirement</u> Take 1-2 daily with meal if not consuming 8-16oz/wk fatty fish (take 1 if >8oz/wk but <16; 2 if \leq 8oz); not necessary if consuming \geq 16oz/wk unless for athletic recovery purposes}

0-4daily to achieve ≥8% on O3I for added athletic recovery

Keep all cells strong and communicating by giving your cells the healthy fatty acids most diets do not supply but are needed to recover and properly rebuild daily. This ideal EPA/DHA complex supplies these critical molecules needed in the development/maintenance, structure and function of the cardiovascular, brain, immune and vision systems



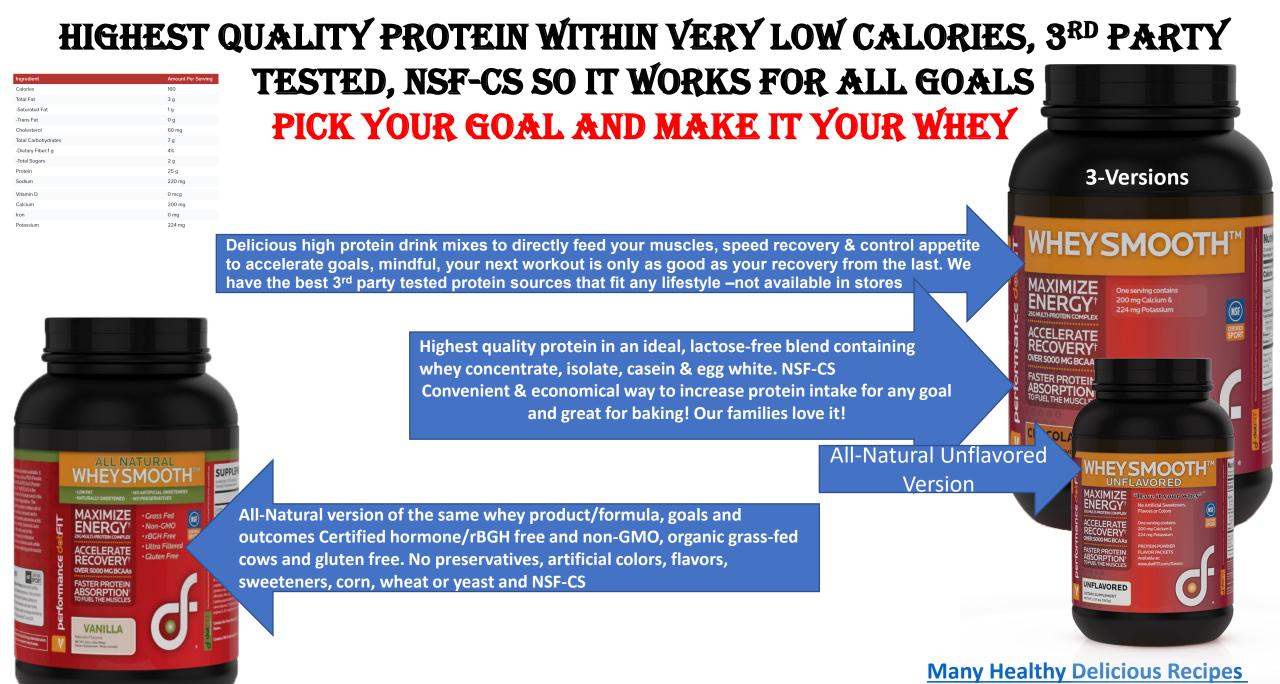
*The omega -3 index is the percentage of the two omega-3 fatty acids eicosapentaenoic acid (EPA) and docosahexaenoic acid (DHA) in total erythrocytes fatty acids. it describes an individual's status of EPA+DHA. Proposed health zones are: high risk <4%; intermediate risk 4-8%; and low risk >8%.²⁸

Supplies EPA and DHA, low in diets, *in the corrective amounts* necessary to complement food intake to reach tissue levels consistent with those found in persons shown to have better health outcomes at all life-stages.^{*} NSF-CS

AS NEEDED BASED ON WHAT YOU CAN SEE

90% of Americans fall short

INDIVIDUAL 3RD PARTY TESTED, ALL LACTOSE FREE PROTEIN DESCRIPTIONS AND PRESENTATIONS



LACTOSE-FREE & FORTIFIED WITH CALCIUM & POTASSIUM

HIGH ANABOLIC LOW-CALORIE ALL-NATURAL FORMULA FOR ALL GOALS FOR THE VEGETARIAN/VEGAN

All-Natural Protein for Vegetarians/Vegans & Those with Animal Protein Allergies. No gas or bloating as is common with other plant protein powders (special enzyme package)

BEST PLANT PROTEIN		SUPPLEMENT Serving Size: 1 Scop (About 34:9) Servings Per Container: 30	FACTS	TYPICAL AMINO ACID PROFILE
VEGETARIAN F	PROTEIN SHAKE		Amount % Daily	Amino Acid Per Serving
CLUTEN FREE O DAIRY O NO SOY O HYPOALLERGENIC NON-GMO	21g Protein per serving (1g Sugar per serving 8g BCAAs & Glutamine per serving	Calories Total Fat Saturated Fat Sodium Total Carbohydrate Dietary Fiker Total Sugars Protein Calcium Iron Potassium	Per Serving Value 140 3 a 4%* 0.5 g 3%* 280 mg 12% 7 g 3%* - - <1 g 4%* - - - <1 g 32%* - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - <td< th=""><th>Alanine</th></td<>	Alanine
		Mutti Source Plant Protein Blend: Pea protein isolate, Cranberry seed, Chia seed, Sacha Inchis seed Branch Chain Amino Acids: Leucine, L-Isoleucine and Valine Glutamine Enzyme Blend: Alpha-galactosidase and Bromelain * Percent Daily Values are based on a 2,000 calorie diet. ** Daily Value not established.	23 g ** 4.5 g ** 3.5 g ** 110 mg **	Leucine 2,088 mg Lysine 1,470 mg Methionine 210 mg Phenylalanine 1,050 mg Proline 840 mg Serine 1,055 mg Threonine 840 mg Tryptophan 210 mg Valine 1,458 mg
Naturally Flavored		Other Ingredients: Inulin, Natural Flavors, Cocoa Powder, Silica, Glycine, Xanthan Gum,	; Stevia Leaf Extract (Reb A),	Valine1,458 mg

Highest biological (BV) plant protein to feed your muscles and support the environment. Hypoallergenic, gluten free, contains no dairy or soy and is non-GMO

Many Delicious Healthy Recipes

SE

GETARIAN PROTEIN SHI

NODAIRY No sov

BIGGER STRONGER FASTER – Pick your Goal

Whey/high protein lactose-free mix with proper carbs to recover and build more

Amount per serving					
Calories	2	280			
		% D	ally Value'		
Total Fat 3g			4%		
Saturated Fat 1g			5%		
Trans Fat 0g			*		
Cholesterol 45mg			15%		
Total Carbohydrate 45g			16%		
Dietary Fiber 0g			0%		
Total Sugars 3g					
Protein 21g			42%		
Sodium 230mg			10%		
Vitamin D	0	mca	0%		
Calcium	200	ma	15%		
Iron	0	mg	0%		
Potassium	200	ma	4%		

Delicious ideal active youth nutrition to maximize growth & development to make them better on the field and in the classroom

muscle faster and perform better

NSF-CS – use what the athletes use

Many Healthy Delicious Recipes

~60% carbs, 30% protein, 10% fat= current science recommendation that supports maximizing muscle protein synthesis, glycogen & performance for athletes of all ages. *Especially those with the primary goal of increasing size, strength & speed*

Any Goal

Many Healthy Delicious Recipes

Same lactose-free whey protein with medium carbs already in the mix. A popular gym product with a starting formula more versatile and ideal for adult recreational exercisers for recovery and weight control to support any goal including a perfect meal substitute

BSORPTION

BOTH FORTIFIED WITH CALCIUM & POTASSIUM



BEST HIGH WHEY PROTEIN AND FIBER MEAL SUBSTITUTE/REPLACEMENT AVAILABLE TO CURB HUNGER, CONTROL CALORIES, FEED MUSCLES AND STARVE BODYFAT SO YOU CAN ACHIEVE AND MAINTAIN YOUR DESIRED BODY COMPOSITION. FORTIFIED WITH CALCIUM & POTASSIUM

Sustain release/digestive resistant carbs to deliver longer lasting energy and curb carb cravings

Best tasting & effective whey high protein & fiber, low calorie meal replacement available -all my clients that use it love it!

Many Healthy Recipes



One Serving (2 Scoops):

- 170-180 Calories
- 21g Whey Protein Isolate
- 21-23g Sustained Release Carbs
 - Digestion resistant maltodextrin (Fibersol-2)
- No Sugar
- 7 g Fiber Including Beta-glucan
- 2.5 g Healthy Fats
- 235 mg Calcium
- 271 mg Potassium

High in specialized fiber, incl. 3gms beta-glucan to help stay satisfied to ease the weight/bodyfat loss journey

Meal replacements/substitutes are the #1 weight control solution

FAMILY ESSENTIAL PACKS





A simple inexpensive addition to our training/coaching that gives the potential to change a person's life

Feeding muscle and starving bodyfat to be achieve fitness & remain active









DIETARY SUPPORT TO MAXIMIZE YOUR CHILD'S STRUCTURAL AND FUNCTIONAL GROWTH & DEVELOPMENT THE BUILDING BLOCKS NECESSARY TO BUILD A LASTING STRONG FOUNDATION



LIVE, LOOK & PLAY BETTER LONGER

Take your results well beyond diet & exercise alone! Essential support to any diet to help you achieve goals faster and maintain them longer

WOMEN'S ESSENTIALS PACK

VMs are actuators of all human metabolism

Supports the female's common dietary shortfalls and special needs, by supplying proper amounts of 20VMs, with special attention to the female's unique requirement of iron, vitamins A, C, and E, folate, biotin, choline, magnesium, and Vitamin K1&2 <text>



18-65y Very Active, 2tabs Females

WHEYSMOOT

HOCOLATE

Female V&M support (incl. high Vit-C&D) for all systems especially energy, stress and appetite control, daily recovery including skin, hair and nails – not available in stores

100s of <u>healthy recipes</u>

Protein mix to help economically meet the active female's protein requirements (1gm/lb/LBM/d) to stay lean & active. More nutrition in less calories helps control appetite, while supporting muscle recovery & definition

Choices for all ages, lifestyles & diet preferences

Delicious high protein lactose-free drink mixes We have the best 3rd party tested protein sources that fit any lifestyle or diet preference –not available in stores, and saves on monthly food cost

THE ESSENTIALS TO MAKE SURE YOU LEAVE NO RESULTS IN THE GYM FEEL BETTER DAILY AND SEE DESIRED CHANGES WEEKLY!

MEN'S ESSENTIALS PACK

Our MVMs are a 4in1 complete MVM (high C&D) built specifically for athletes and exercisers, which is why they are the most recommended/used MVM in high school, college, pro and Olympic sports – and by the way, this is why we use it for our families and clients – not available in stores

These are different – they are for you & your long-term goals



Active Males 18-50yrs Very active males up to 65yrs

Because all human systems (e.g., cardio, energy, muscular, brain/CNS, immune, skeletal, stress, appetite, etc.) are V&M dependent we need to make sure these systems are operating at 100% without adding calories! Compared to 60-85% from diet alone

VMs are actuators of all human metabolism

WHEYSMOOTH

MAXIMIZE

CELERATE

RECOVERY

SORPTION

ENERGY

100s of <u>healthy recipes</u>

Delicious high protein lactose-free drink mixes to directly feed your muscles, speed recovery & control appetite to accelerate goals, mindful, your next workout is only as good as your recovery from the last. We have the best 3rd party tested protein sources that fit any lifestyle –not available in stores

Choices for all ages, lifestyles & diet preferences

Delicious high protein lactose-free drink mixes We have the best 3rd party tested protein sources that fit any lifestyle or diet preference –not available in stores, and saves on monthly food cost

THE ESSENTIALS TO FEEL AND STAY YOUNGER AND ACTIVE LONGER

THE OLDER WE GET, THE MORE HELP WE NEED TO STAY ACTIVE!

OVER50 PACK 50-65y Very active persons remain on ActiveMV 2tabs All Over50y, 2tabs Over50N Because all human systems (e.g., cardio, energy, muscular, brain/CNS, immune, skeletal, stress, appetite, etc.) are V&M dependent we need **IOW WITH CHOLINE** to make sure these systems are operating at 100% throughout a Specific to perosns over 50yr, the only 4in1 complete MVM (high C&D) built SUPPORTS lifetime without adding calories! Compared to 60-85% from diet alone specifically for those athletes and exercisers that want to remain active. Most **BONE HEALTH** VMs are actuators of all human metabolism recommended/used MVM in the sport/fitness channels - must for our families and & A HEALTHY HEART clients of this age group to help keep them young! - Not available in stores NCREASES VITALITY These are different – they are for you & your long-term goals DELAYED RELEASE 100s of healthy recipes **WHEYSMOOT** Delicious high protein lactose-free drink mixes to directly feed your muscles, speed recovery & control appetite to accelerate goals, mindful, your next workout is only as good as your recovery from the last. The older we get, the more protein we need to stay active, build or maintain muscle RECOVERY ER 5000 MG BCAA FASTER PROTEIN ABSORPTION TOPUEL THE MUSCLES

Choices for all ages, lifestyles & diet preferences

Delicious high protein lactose-free drink mixes We have the best 3rd party tested protein sources that fit any lifestyle or diet preference –not available in stores, and saves <u>on monthly food cost</u>

VeganMV - all goals

Keep all cylinders firing by supplying ALL the sparkplugs to your body's cells



Grow and Stay Strong within your Ideal Body using all natural ingredients from non-animal environmentally friendly sources

No Results Left in the Gym with your all-natural essential all vegan dietary support package

Let's take your results well beyond diet & exercise alone! This **environment friendly package** will maximize daily recovery and exercise results, **so you feel & perform better daily & see significant desired body changes weekly.**



Grow and Stay Strong within your Ideal Body using all natural ingredients from non-animal environmentally friendly sources

MULTIVITAMIN & MINERAL PRESENTATIONS BY GOAL

VMs are the spark plugs in all your body's cells. If you want them all firing at full capacity, you need to pickup where the diet leaves off

ActiveMV for Bodyfat Reduction/Weight Control

Optimize all VM activities to help maximize energy & all fat loss mechanisms including burn more fat, less cravings, support immunity & reduce stress without adding calories



WEIGHT LOSS MVM SCRIPTS

Headline:

We will be feeding muscle while starving fat by incorporating nutrients with little to no calories & protect LBM

- Optimize all VM activities to help maximize all fat loss mechanisms including burn more fat, have less cravings, support immunity & reduce stress; MVM Users facts vs non-users:
 - Leaner, burn more calories from fat, increased energy levels and total calories burned, reduced diet stress, and improved appetite control
- Supply the micronutrients from a *complete* MVM to fill unavoidable gaps when losing weight
- Supply the micronutrients from a *complete* MVM to fill unavoidable gaps when losing weight
- Caloric Deficit not Nutrient Deficit –so let's get the nutrients without Calories
- I want you to think about your body like a house. The house wants a makeover. New painting on the walls, furniture, etc. But what's underneath the house? The foundation. I want to help you get your aesthetic results, but I also want to help you strengthen the foundation in order to maximize your recovery from workout to workout. Your next workout is only going to be as good as how well you recovered from the last.



MVM Headlines (VMs are the spark plugs in all your body's cells. If you want them all firing at full capacity, you need to pickup where the diet leaves off)

Because all human systems (e.g., cardio, energy, muscular, brain/CNS, immune, skeletal, etc.) including bodyfat loss mechanisms are V&M dependent we need to make sure these systems are operating at 100% without adding calories! Compared to 60-85% from diet alone

Active Presentation/script aimed towards fast bodyfat reduction

- The Active MVM is a 4in1 complete MVM built specifically for athletes and exercisers, which is why it is NSF-CS and the most recommended/used MVM in high school, college, pro and Olympic sports – and by the way, this is why we use it for our families and clients.
- This product is NOT available in normal consumer channels because those MVM are for anyone, meaning they are non-specific and notoriously incomplete as they must compete on price, thus under-formulated for our population
- > MVM Users facts vs non-users
 - Leaner, burn more calories from fat, increased energy levels and total calories burned, reduced diet stress, and improved appetite control



EXPERT SCRIPTS: MVM FAT LOSS

- We will be feeding muscle while starving fat by incorporating nutrients with little to no calories so we can improve performance and not lose LBM
- Optimize all VM activities to help maximize all fat loss mechanisms including burn more fat, reduce cravings, support immunity & reduce stress
- Supply the micronutrients from a *complete* MVM to fill unavoidable gaps when losing weight
- Caloric Deficit not Nutrient Deficit so we add nutrients without calories
 - I want you to think about your body like a house. The house wants a makeover. New painting on the walls, furniture, etc. But what's underneath the house? The foundation. I want to help you get your aesthetic results, but I also want to help you strengthen the foundation in order to maximize your recovery from workout to workout. Your next workout is only going to be as good as how well you recovered from the last.
- Controlled Released Example: If you pour a bucket of water on a sponge, the sponge will only absorb a little bit of the water. If you have a small hole in the bucket and let the water drip onto the sponge over a 24 hour period, the sponge will absorb much more water.



Optimize all VM activities to help maximize all muscle building mechanisms, energy, burn more fat, support immunity, reduce stress and speed recovery. *We need to make sure these systems are operating at 100% compared to 60-85% from diet alone*

ActiveMV for Muscle Building

Only 4in1 complete MVM (high C&D) built specifically for athletes and exercisers & why it is NSF-CS and the most recommended/used MVM in high school, college, pro and Olympic sports – this is why we use it for our families and clients –Not found in stores!



VMs are actuators of all human metabolism

Optimize all VM activities to help maximize energy & all muscle building mechanisms to maximize muscular development & performance

Headline:

Exercise only breaks down muscle – nutrition repairs and builds it – so we will accelerate building muscle while starving body fat by incorporating extra muscle building nutrients with little to no calories

- Optimize all VM activities to help maximize all muscle building mechanisms, energy, burn more fat, support immunity, reduce stress and speed recovery
- Feed the Muscle Starve the Fat
- Ensure micronutrients are where they need to be, when they need to be, for maximum absorption to accurately feed muscle
- Because all human systems (e.g., cardio, energy, muscular, brain/CNS, immune, skeletal, etc.) including muscle gain mechanisms are V&M dependent we need to make sure these systems are operating at 100% without adding calories! Compared to 60-85% from diet alone



Headlines:

1) Micronutrient insufficiencies exist in virtually all diets and are exacerbated by the environment, lack of fruits and vegetables, and current diet plans (human choices are widening).

2) Fill nutrition gaps to support your ability to continue do the things you love - getting your Play-span to equal your lifespan within calories that promote leanness.

- Optimize all VM activities so that every body system operates at full capacity to support all aspects of human health including immunity, enhancing daily recovery, reducing stress, controlling appetite
- Taking your MVM is like getting 5G on your cell phone. Have you ever gone to a neighborhood with no service? I want you to have 5G so your apps are working effectively, quickly and efficiently just like what is happening internally in your body when you take your multivitamin and mineral
- > Well rounded optimal supply of micronutrients to support all systems including a healthy immune system
- Get optimal amounts of the nutrients your body needs to support stress reduction and daily recovery, including maintaining a strong immune system
 - A daily multivitamin and mineral is nutritional insurance to fill the gaps in your diet



ActiveMV All Goals

Let's take your results beyond diet (and support a less than perfect diet) & exercise alone! VMs are the spark plugs in all your body's cells. If you want them all firing at full capacity, you need to pickup where the diet leaves off, without adding calories, to support desired body composition



ALL THE ESSENTIAL PRESENTATIONS/DESCRIPTIONS ON 1-PAGE

The Essentials to Make Sure You Leave No Results in the Gym

ActiveMV

HIGH ANTIOXIDANT COMPLEX HIGH IN VITAMIN D-3

FOR ACTIVE

FORMULA

Let's take your results well beyond diet & exercise alone! All our programs include the necessary dietary complement to support any diet and <u>all sport & fitness</u> <u>Goals</u> by helping you achieve them easier, faster, healthier & stay there longer so you can continue to do the things you love



Our MVMs are a 4in1 complete MVM (high C&D) built specifically for athletes and exercisers, which is why they are the most recommended/used MVM in high school, college, pro and Olympic sports – and by the way, this is why we use it for our families and clients – not available in stores

These are different – they are for you & your long-term goals

VMs are actuators of all human metabolism

Vitamin D-

RECOVER

VANILLA

Because all human systems (e.g., cardio, energy, muscular, brain/CNS, immune, skeletal, stress, appetite, etc.) are V&M dependent we need to make sure these systems are operating at 100% without adding calories! Compared to 60-85% from diet alone

Everyone during high health risk periods (e.g., flu/viral season/exposure, intense prolonged training, etc.) add 1-2 capsules to your daily MVM supplement intake. Athletes add 1–2 year-round. Achieve 30-60ng/ml: (25(OH)D) test



Keep all cells strong and communicating by giving your cells the healthy fatty acids most diets do not supply but are needed to recover and properly rebuild daily. This ideal EPA/DHA complex supplys these critical molecules needed in the development/maintenance, structure and function of the cardiovascular, brain, immune and vision systems

Delicious high protein lactose-free drink mixes to directly feed your muscles, speed recovery & control appetite to accelerate goals, mindful, your next workout is only as good as your recovery from the last. We have the best 3rd party tested protein sources that fit any lifestyle –not available in stores

Choices for all ages, lifestyles & diet preferences *with Cost savings on essential groceries:* 12wks 2 healthy meals/d \$363-SRP (20%=\$288): 180meals



WEIGHT/BODYFAT LOSS BUNDLES -BY EXPERTS

Headlines:

1) We will be feeding muscle while starving fat by incorporating nutrients with little to no calories to NOT lose LBM

2) Because all human systems (e.g., cardio, energy, muscular, brain/CNS, immune, skeletal, etc.) including bodyfat loss mechanisms are V&M dependent we need to make sure these systems are operating at 100% without adding calories! Compared to 60-85% from diet alone

- Optimize all VM activities to help maximize all fat loss mechanisms including burn more fat, have less cravings, support immunity & reduce stress; MVM Users facts vs non-users:
 - Leaner, burn more calories from fat, increased energy levels and total calories burned, reduced diet stress, and improved appetite control
- Supply the micronutrients from a *complete* MVM to fill unavoidable gaps when losing weight
- Supply the micronutrients from a *complete* MVM to fill unavoidable gaps when losing weight
- Caloric Deficit not Nutrient Deficit –so let's get the nutrients without Calories
- I want you to think about your body like a house. The house wants a makeover. New painting on the walls, furniture, etc. But what's underneath the house? The foundation. I want to help you get your aesthetic results, but I also want to help you strengthen the foundation in order to maximize your recovery from workout to workout. Your next workout is only going to be as good as how well you recovered from the last.



TAKE YOUR RESULTS FAR BEYOND DIET & EXERCISE ALONE!

MAXIMIZE DAILY RECOVERY AND EXERCISE INDUCED RESULTS -GET PAID OVERTIME FOR YOUR WORKOUT!

FEEL & PERFORM BETTER DAILY & SEE SIGNIFICANT DESIRED BODY COMPOSITION CHANGES WEEKLY BY FEEDING YOUR MUSCLES AND STARVING BODYFAT!

YOUR BODYFAT LOSS SUCCESS BUNDLE Meal Replacement diet integration is the #1weight control solution, and we have the best with many delicious recipes - and you will save on groceries! BALANCED NUTRITION SHAK Beta Glucan EIGHT LOSS 236 mg Calc Best tasting, high whey protein/fiber mix available to curb hunger, NG-LASTING control calories, feed muscles & starve bodyfat. My clients go-to for IMPROVED IMPROVED TASTE achieving & maintaining their desired body composition **DELICIOUS** AND FILLING f VMs are actuators of all human metabolism Optimize all VM activities to help maximize energy & all fat ThermAccel loss mechanisms including burn more fat, less cravings, support immunity & reduce stress without adding calories PROMOTES **No Plateaus!** Natural ingredients in this 4in1 AT LOSS sinet COMPLEX product keeps your metabolism fired up, appetite UPPORTS HIGH IN under control to burn more bodyfat, not LBM, VITAMIN D-3 thru multiple actions to avoid plateaus FOR ACTIVE TEENS & ADULTS SUPPORTS APPETITE CONTROL Only 4in1 complete MVM (high C&D) built specifically for athletes and exercisers DELAYED-RELEASE & why it is NSF-CS and the most recommended/used MVM in high school, college, pro and Olympic sports – this is why we use it for our families and clients 60 120

WEIGHT LOSS SCRIPT

If you are trying to change your body, and not seeing a change every week - you are doing something wrong Headlines:

1) We will be feeding muscle while starving fat by incorporating nutrients with little to no calories 2) A complete multi-pronged approach to help turn 12weeks of work into 6 and NOT lose LBM!

- MVM: optimize all VM activities to help maximize all fat loss mechanisms including burn more fat, have less cravings, support immunity & reduce stress; MVM Users facts vs non-users:
 - Leaner, burn more calories from fat, increased energy levels and total calories burned, reduced diet stress, and improved appetite control
- ThermAccel: This is your plateau buster! Keep your metabolism fired to burn more bodyfat (not LBM) to avoid weight/fat loss plateaus and manage appetite to ease and speed the journey to make it pleasant!
- > LeanMR: delicious whey/high protein and fiber to feed your muscles and control appetite
 - My clients go-to for achieving and maintaining their desired body composition
 - Meal Replacement diet integration is the #1weight control solution, and we have the best <u>meal</u> <u>replacement/substitute program available</u> with many delicious recipes - and you will save on groceries!

WEIGHT LOSS BUNDLE- BRIAN

MVM:

• Supply the micronutrients from a *complete* MVM to fill unavoidable gaps when losing weight

LeanMR:

- Ground up food in a bottle. Quick easy great tasting meal for a time constricted schedule
- 1:1 ratio of carbs/proteins plus additional fiber to curb hunger and give you the essentials needed to keep the motor going

ThermAccel:

- Stimulated fat burner to also curb hunger cravings and binging
- Increase core temperature and make the fire burn hotter
- It's like pouring gasoline on a flame, when things get hot, they burn quicker



WEIGHT LOSS – EVE

MVM:

- Caloric Deficit not Nutrient Deficit –so let's get the nutrients without Calories
- I want you to think about your body like a house. The house wants a makeover. New painting on the walls, furniture, etc. But what's underneath the house? The foundation. I want to help you get your aesthetic results, but I also want to help you strengthen the foundation in order to maximize your recovery from workout to workout. Your next workout is only going to be as good as how well you recovered from the last.
- Controlled Released Example: If you pour a bucket of water on a sponge, the sponge will only absorb a little bit of the water. If you have a small hole in the bucket and let the water drip onto the sponge over a 24 hour period, the sponge will absorb much more water.

LeanMR:

- Food in a Canister
- There is 6-7g of fiber/serving so it's meant to hold you over meal to meal.
- It's great for that mid-afternoon snack or for the client who is on the go and doesn't have time to eat breakfast in the morning.

ThermAccel:

• Burn more calories than what you would on your own while suppressing your hunger.

WEIGHT LOSS - KAT

MVM:

• Supply the micronutrients from a *complete* MVM to fill unavoidable gaps when losing weight

LeanMR:

- Ideal formula to support weight loss
- Convenient way to increase protein and fiber to support muscle and manage hunger
- Research has shown that consuming 1-2 high protein meal replacements in place of normal meals can double weight loss and help maintain the weight off

ThermAccel

- The ultimate thermogenic to speed up metabolism, raise energy levels and manager hunger
- For those who can tolerate stimulants but don't want the "crash" feeling
- Can help overcome a plateau



TAKE YOUR RESULTS FAR BEYOND DIET & EXERCISE ALONE!

MAXIMIZE DAILY RECOVERY AND EXERCISE INDUCED RESULTS -GET PAID OVERTIME FOR YOUR WORKOUT! FEEL & PERFORM BETTER DAILY & SEE SIGNIFICANT DESIRED BODY COMPOSITION CHANGES WEEKLY BY FEEDING YOUR MUSCLES AND STARVING BODYFAT!

LEVEL-1 BODYFAT REDUCTION SUCCESS PACKAGE (NON-STIMULANT)

VMs are actuators of all human metabolism

Optimize all VM activities to help maximize energy & all fat loss mechanisms including burn more fat, less cravings, support immunity & reduce stress **without adding calories**

Only 4in1 complete MVM (high C&D) built specifically for athletes and exercisers & why it is NSF-CS and the most recommended/used MVM in high school, college, pro and Olympic sports – this is why we use it for our families and clients

Meal Replacement diet integration is the #1weight control solution, and we have the best with many delicious recipes - and you will save on groceries! BALANCED NUTRITION SHAKE Beta Glucan LONG-LASTING Best high whey protein/fiber mix available to curb hunger, IMPROVE control calories, feed muscles & starve bodyfat My clients go-to for achieving & maintaining their desired DELICIOUS AND FILLING body composition OCOLATE ActiveMV 2.33 lbs (1060 WeightLoss & COMPLEX Liver Support HIGH IN VITAMIN D-3 NATURAL FAT F Natural ingredients (such as green tea) to target SUPPORTS mobilizing liver (belly) fat to improve sugar & FOR ACTIVE SUPPORTS ECCC overall fat metabolism/burning. African Mango to DELAYED-RELEASE curb hunger to make this fitness journey pleasant 60

Go fast – Results Paid in Full We leave so much on the table if we don't pickup where diet leaves off Level-1 for Fast Results & Daily Recovery with Meal Replacement/Substitute Integration Program Click on product links for a brief product description including short video

Daily:

- dotFIT Multivitamin & Mineral Active MVM
 - Take as directed with meals
- Weight Loss & Liver Support •
 - Take 3 daily as directed. 1- before each of 3 meals or evenly split throughout the day
- **LeanMR** (protein and fiber rich meal replacement formula) ٠
 - Use as directed within daily meal planning (see below) and to make sure you get ~1 gram of protein per pound of lean body **mass** (or weight if not overweight) daily from all sources divided 4-5 times daily depending on preference
 - Can also be used as a supplement to a meal or by itself (or mixed with desired ingredients) to shore up total daily protein needs

Meal Replacement/Substitute Integration

You may also click here for a simple ready to go solution including sample menus with proper calories, foods and LeanMR meal replacement diet integration Weight Loss Phase:

Meal Replacements (MRs) generally supply two small meals a day and allow freedom of choice from traditional foods for the remaining allotted foods/calories. Therefore, use as two small meals within any calorie restricted meal plan of 4-5 meals since frequent meals are often better for bodyfat/weight reduction than fewer larger ones especially as it relates to satiety, preservation of lean body mass (LBM) and energy levels. LeanMR recipes are available here

Maintenance Phase

Continue to consume 4-5 small meals daily within caloric allotment that includes 2 MRs for convenience and to help ensure overall diet guality while reducing food costs. A wide variety of healthy recipes including meal replacement recipes are available here

MUSCLE GAIN PRODUCTS, PACKAGES & PRESENTATIONS



LET'S TAKE YOUR RESULTS WELL BEYOND DIET & EXERCISE ALONE! WE WILL DIRECTLY FEED YOUR MUSCLES THEIR BUILDING BLOCKS, SO THEY GROW BIGGER FASTER WITHOUT ADDING BODYFAT AND OPTIMIZE DAILY ENERGY LEVELS AND WORKOUT INTENSITY – GET BIGGER, STRONGER & FASTER - AND KEEP GOING









Competitor Level - Build Fastest Results Paid Double Time

Level 1- Build Fast Results Paid in Full

Results Paid in Full – Level-1

Let's take your results well beyond diet & exercise alone! We will directly feed your muscles their building blocks, so they grow bigger faster without adding bodyfat and optimize daily energy levels and workout intensity – get bigger, stronger & faster - and keep going

ActiveMV

COMPLEX NOW WITH CHOL

HIGH IN VITAMIN D-3

FOR ACTIVE

FORMULA

(NSF)

YOUR ESSENTIAL MUSCLE & PERFORMANCE BUILDING SUCCESS BUNDLE

Our MVMs are a 4in1 complete MVM (high C&D) built specifically for athletes and exercisers, which is why they are the most recommended/used MVM in high school, college, pro and Olympic sports & NSF-CS – not available in stores Optimize all VM activities to help **maximize energy & all muscle building mechanisms to optimize muscular development & performance-** *make sure these actions are operating at 100% compared to 60-85% from diet alone*

VMs are actuators of all human metabolism

Delicious ideal active youth nutrition to maximize energy, growth & development to make them better on the field and in the classroom

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~60% carbs, 30% protein, 10% fat= current science recommendation that supports maximizing muscle building, energy & performance for athletes of all ages. *Especially for increasing size, strength & speed*

Get big and strong fast

Optimize all VM activities to help maximize all muscle building mechanisms, energy, burn more fat, support immunity, reduce stress and speed recovery. *We need to make sure these systems are operating at 100% compared to 60-85% from diet alone*

ActiveMV for Muscle Building

Only 4in1 complete MVM (high C&D) built specifically for athletes and exercisers & why it is NSF-CS and the most recommended/used MVM in high school, college, pro and Olympic sports – this is why we use it for our families and clients –Not found in stores!



VMs are actuators of all human metabolism

Optimize all VM activities to help maximize energy & all muscle building mechanisms to maximize muscular development & performance

Headline:

Exercise only breaks down muscle – nutrition repairs and builds it – so we will accelerate building muscle while starving body fat by incorporating extra muscle building nutrients with little to no calories

- Optimize all VM activities to help maximize all muscle building mechanisms, energy, burn more fat, support immunity, reduce stress and speed recovery
- Feed the Muscle Starve the Fat
- Ensure micronutrients are where they need to be, when they need to be, for maximum absorption to accurately feed muscle
- Because all human systems (e.g., cardio, energy, muscular, brain/CNS, immune, skeletal, etc.) including muscle gain mechanisms are V&M dependent we need to make sure these systems are operating at 100% without adding calories! Compared to 60-85% from diet alone



Headlines:

1)Exercise only breaks down muscle – nutrition repairs and builds it – so we will accelerate building muscle while starving body fat by incorporating extra muscle building nutrients with little to no calories

2) Let's double your strength and muscle size gains through a complete multi-pronged approach

- MVM: optimize all VM activities to help maximize all muscle building mechanisms, energy, burn more fat, support immunity, reduce stress and speed recovery
- FirstString: delicious whey/high protein shake with proper carbs to support hormone levels needed to build more muscle faster
 - ✓ Ideal food formula to maximize your child's growth & development and sports performance including calcium and potassium fortification my kids grew up on it and still love it!

Eve:

Multivitamin & Mineral

• Feed the Muscle Starve the Fat

First String

- Take what the Athletes take...the fuel for your Muscle Growth
- This will maximize Muscle Protein Synthesis, Glycogen, and Performance to help increase Size, Strength, and Speed

Brian

Multivitamin & Mineral

• Ensure micronutrients are where they need to be, when they need to be, for maximum absorption to accurately feed muscle

First String

- Dense in carbohydrate to help feed mass
- Feed and refuel the muscle to maximize growth potential
- Great for athletes or high-level exercisers looking to build muscle and/or performance faster!

Kat

MVM (NSF-CS):

 Because all human systems (e.g., cardio, energy, muscular, brain/CNS, immune, skeletal, etc.) including muscle gain mechanisms are V&M dependent we need to make sure these systems are operating at 100% without adding calories! Compared to 60-85% from diet alone

First String

- Ideal formula for muscle gain, athletic performance and youth athletes
- Higher calories and carb to protein ratio fuel muscle and help replenish and repair after exercise
- NSF Certified for Sport third party tested for purity (no banned substances) and potency

Sport, Health, Activity Recovery, Muscle Gain & Performance Baseline (Level1) Program

Links will take you to a brief product description including video

Daily:

- <u>ActiveMV</u>
 - Take 2 daily, one with AM meal and one with PM meal (12-17yr take 1 daily with a meal; age 5-11yr take Kid's MV as directed)

Daily as needed:

- <u>FirstString*</u>
 - Use as directed to make sure you get ~1gm of protein per pound of LBM (or weight if not overweight) daily from all sources including foods divided 5 times daily
 - Can be used as a supplement to a meal or by itself (or mixed with desired supporting contents) to shore up total daily protein needs

Workout days

- FirstString- use as directed to get:
 - o 25-35gm/protein 30-40min before workout & repeat same dose immediately post exercise

*May substitute favorite dotFIT Nutrition High Protein Bar based on venue convenience

Meal Timings

- As possible eat every 4-hours
- Large pre-training/event meal 2-3Hr before training
- Large post meal ~30-60min after last post workout supplement

Early morning training

- Eat a large pre-training type meal the night before
- Consume only the pre-workout snack/shake before & follow workout day supplement schedule above

Tournament play (multiple games)

- <1.5Hr break: bars and hydration/electrolyte recovery drink
- 1.5-2.5Hr: small pre-training-type meal
- >2.5Hr: normal pre-training meal

Fluid Recommendations*

- 16 oz 2Hr before activity (extra 8-16 oz 1hr before on hot days)
- 4-8 oz every 20 minutes during activity
- 20 oz for every pound of weight loss post-activity

*Use electrolyte formula (e.g., Gatorade) and water as directed

Results Paid Overtime – Level 2

Let's take your results well beyond diet & exercise alone! We will directly feed your muscles their building blocks, so they grow bigger faster without adding bodyfat and optimize daily energy levels and workout intensity – get bigger, stronger & faster - and keep going



YOUR NEXT LEVEL MUSCLE & PERFORMANCE BUILDING SUCCESS BUNDLE ADD CREATINE MONOHYDRATE

Directly feeds your explosive energy system to improve/prolong strength & power movements and training intensity so you can make every workout & game day a PR!

CreatineMonohydrate ULTRA PURE, CLINICALLY TESTED.

Creapun

NCREASES STRENGTH

ATURAL ATHLETIC

PERFORMANCE

ENHANCER

RASPBERRY LEMONADI

Cr leads to stronger workouts and faster recovery generating rapid increases in muscle size and/or performance so you avoid plateaus and can't wait to train

Get bigger & stronger faster

Headlines:

1)Take your workout and game day to the next level

2) Be bigger, stronger, faster and more focused longer – make every day a PR!

- Cr provides an immediate and prolonged energy source (PCr) for brain and muscles and therefore, by supplementing you will improve motivation, strength & performance each workout so they build on each other to grow muscle much faster and avoid plateaus.
- Cr is the most safe and effective muscle building supplement available and ours is NSF-CS and a pure creatine source from Germany –so you get more for less and it's not available in stores
- Cr supplementation is especially helpful for older athletes trying to maintain or build muscle

Improve size & performance to maximize every training session and results and transfer to your field of play (activities that include weightlifting, sprinting, jumping, etc.) - be better than the best you can be



Eve

Creatine (PC) is an energy system in our body. The creatine phosphate is your body's simplest, most immediate energy source. However, your body only uses this system for a short period of time (usually 10 seconds or less depending on our fitness). Using creatine allows us to open that window for an extended time frame, thus allowing us to stay under load for an extended period which in turn stimulates a greater response from your muscles and promotes growth. BASICALLY, it's like adding a fuel booster to your car to get the most out of it.

Brian

- Creatine recycles your immediate energy system (your ATP system) which is great for athletes with more explosive movements and weight training.
- Mr/Mrs/Miss Jones, creatine will...
 - Enhance your anaerobic system. It will let you go <u>LONGER</u> and <u>STRONGER</u> in your first immediate energy system.
 - Creatine volumizes the cells by driving more water and nutrients into the muscle cells

Kat

- The most effective supplement to help build muscle, strength, and power
- Raises your body's natural level of creatine so you have more fuel for high-intensity activities
- Vegan friendly and safe and effective for women

General Sport Health, Activity Recovery, Performance & Muscle Gain/Maintenance Program - CM In Baseline/AF (no protein stacking)

Click on product links for a brief product description including short video

Daily:

- dotFIT Multivitamin & Mineral for your age and gender_If 50yrs or older use Over50 unless noted below; if female under 50 use Women's; Males and very active females (competitive training protocols) under 50 use 2-<u>Active</u>, with both genders continuing use till 65yrs if still training competitively at which time every person will use Over50; children under 12yr use <u>Kids</u>; children 12-17yr use 1-Active).
 - Take as directed with meals
- <u>CreatineMonohydrate</u> Loading & Maintenance Strategy (if you are under 175LBS you can cut the daily maintenance dose in half* i.e., after loading period, take a total of 5gms daily and split as described below)
- Mix 1 scoop (5gms) with 4-8oz of favorite fluid/shake and take 4 times daily with a protein and/or carbohydrate containing meal/drink for first 5 days. Thereafter take 1-scoop twice daily to maintain stores. To help maximize creatine uptake, split doses throughout the day with meals/drinks containing protein and/or carbohydrate
- Training days: take 1-dose before workout & 1 after with meals/drinks. May mix with your pre & post training formula
- Non-training days* take 1-dose with AM meal and 1-dose with PM meal

*Programs total daily creatine first 5 days: 20gms/d. Maintenance phase: all days5-10gms. To maximize uptake, creatine intake should be spread as evenly as possible throughout the day with some protein and/or carb containing meals or shakes.

Daily as needed:

- <u>WheySmooth</u> or other favorite <u>dotFIT protein mix</u> (based on caloric allotment for goal)
 - Use as directed to make sure you get <u>"1gm of protein per pound of LBM</u> (or weight if not overweight) daily from all sources including foods divided 3-5 times daily
 - Can be used as a supplement to a meal or by itself (or mixed with desired supporting contents) to shore up total daily protein needs
- <u>Super Calcium</u> (read all food labels for calcium content)
 - Use if you do not meet the daily needs of calcium (~1000-1200 mgs) from food/shake intake
 - Females take 1 or 2 daily with meals; if you need to take 2, take one with AM meal and the 2nd with PM meal; Males take 1 only if necessary
- Super Omega 3
 - Take 1-2 daily with meal if not consuming 8-16oz/wk fatty fish (take 1 if >8oz/wk but <16; 2 if ≤8oz); not necessary if consuming ≥16oz/wk unless for athletic recovery purposes, then increase as directed

Workout days

- <u>AminoFormula</u>
 - Take 1-scoop ~5-10min before and may continue to drink during workout
 - Take 1 scoop immediately following workout
- Creatine Monohydrate
 - o On training days, use one dose before workout and one after with meals/drinks. May mix with your pre & post training formula

Results Paid Double Time – Level 3

Let's take your results well beyond diet & exercise alone! We will directly feed your muscles their building blocks, so they grow bigger faster without adding bodyfat and optimize daily energy levels and workout intensity – get bigger, stronger & faster - and keep going



YOUR COMPETITOR LEVEL MUSCLE & PERFORMANCE BUILDING SUCCESS BUNDLE ADD AMINO FORMULA

Build muscle better & longer – beyond protein. Amino acid blend that takes muscle building & performance, energy levels, and daily recovery to the next level, giving you the ability to control body composition while enhancing recovery, muscle, and performance gains – premier plateau buster! Maximum anabolic effect with lowest calories.

Get to your biggest & strongest – and keep going

Expert Presentations: AminoFormula – for Muscle Gain

Build and/or maintain muscle better & longer – beyond protein. Amino acid blend that takes muscle building & performance, energy levels, and daily recovery to the next level, giving you the ability to control body composition while enhancing recovery, muscle, and performance gains – premier plateau buster! Maximum anabolic effect with lowest calories.

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Supply the direct muscle building signals & building blocks in extreme low calories!

Results Keep Coming! NO EXERCISE INDUCED RESULTS LEFT IN THE GYM - PROLONG YOUR MUSCLE GAINS & ACTIVE LIFESTYLE

Flavors (in order of sales)

- Lemonade
- Blue Raspberry
- Watermelon
- Vegan All-Natural Tropical Colada

EXPERT PRESENTATIONS: AMINO FORMULA-MUSCLE GAIN

- It's like a "Gatorade" for muscles without the junk in it. These specialized aminos are going to come in and get the muscle party moving faster by stimulating protein synthesis and telling the body, "Hey, lets start making muscle." This in turn will speed up the process and allow the muscle making factory to produce beyond protein.
- Added recovery support from EAAs to decrease muscle soreness and ensure you can maintain high quality workouts as long as you desire!
- Ultimate blend of EAAs to decrease muscle soreness and speed up muscle repair
- I can't imagine working out without using AX, and I know that you will agree once you start drinking this as well! It is your ultimate recovery drink. And making sure you properly recover, means it's easier to stay consistent with killer workouts and that means...faster Results!



Level 3 Sport, Health, Activity Recovery, Performance & Muscle Gain Program

Click on product links for a brief product description including short video

Daily:

ActiveMV

• Take 2 daily, one with AM meal and one with PM meal

CreatineMonohydrate Loading & Maintenance* Strategy

- Mix 1 scoop (5gms) with 4-8oz of favorite fluid/shake and take 4 times daily with a protein and/or carbohydrate containing meal/drink for first 5 days. Thereafter take 1-scoop twice daily to maintain stores. To help maximize creatine uptake, split doses throughout the day with meals/drinks containing protein and/or carbohydrate
- Training days: 1 dose before workout & 1 after with meals/drinks. May mix with your pre & post training formula
- o Non-training days take 1-scoop with AM meal and 1-scoop with PM meal

Daily as needed:

FirstString

- Use as directed to make sure you get "1gm of protein per pound of LBM (or weight if not overweight) daily from all sources including foods divided 3-5 times daily
 - If exercising, use ~25-35 gm 30-40min before workout & repeat same dose 30 minutes following post exercise AminoFormula dose
- Can be used as a supplement to a meal or by itself (or mixed with desired supporting contents) to shore up total daily protein needs
- <u>Super Calcium</u> (read all food labels for calcium content)
 - Use if you do not meet the daily needs of calcium (~1000-1200 mgs) from food/shake intake
 - Females take 1 or 2 daily with meals; if you need to take 2, take one with AM meal and the 2nd with PM meal; Males take 1 only if necessary
- Super Omega 3
 - Take 1-2 daily with meal if not consuming 8-16oz/wk fatty fish (take 1 if >8oz/wk but <16; 2 if ≤8oz); not necessary if consuming ≥16oz/wk unless for athletic recovery purposes

Workout days

- AminoFormula
 - \circ Take 1-scoop ~5-10min before and may continue to drink during workout
 - Take 1-scoop immediately following workout
- FirstString
 - Take as directed (25-35gm protein) 30-40min before workout & repeat same dose 30 minutes following post exercise AminoFormula dose
- Creatine Monohydrate
 - o On training days, use one dose before workout and one after with meals/drinks. May mix with your pre & post training formula

* If you are under 175LBS you can cut the daily maintenance dose in half - i.e., after loading period, take a total of 5gms daily and split as described

LET'S TAKE YOUR RESULTS WELL BEYOND DIET & EXERCISE ALONE! WE WILL DIRECTLY FEED YOUR MUSCLES THEIR BUILDING BLOCKS, SO THEY GROW BIGGER FASTER WITHOUT ADDING BODYFAT AND OPTIMIZE DAILY ENERGY LEVELS AND WORKOUT INTENSITY – GET BIGGER, STRONGER & FASTER - AND KEEP GOING



No Results Left in the Gym

EXTRAS – TOP SELLERS

LIVE, LOOK & MOVE BETTER LONGER

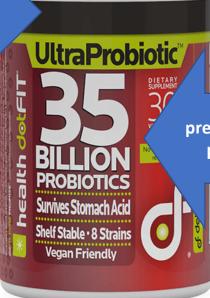
Keep new skin and joint building blocks flowing daily

Perfect collagen, hvaluronic acid & chondroitin supplement to complement your MVM to help restore and protect your skin and joints. Helps with Perfect collagen, hvaluronic acid & chondroitin supplement to complement to protect your skin and joints. Helps with to help restore and protect your skin and joints. Helps with restore and protect your skin and joints. Helps with to help restore and supports improved mobility. Your MVM to help restore and protect your skin and Join minor joint discomfort and supports improved mobility. **JointFlexPlus** SUPPORTS JOINT COMFORT & MOBILITY MADE WITH: A must for anyone trying to maintain or help restore BioCell Collagen their youthful skin appearance including reducing lines, wrinkles and improving skin hydration and NSF circulation (beauty from within) Supports active athletes' joint recovery to help protect RELIEVES SORE JOINTS[†] against common injuries Certified for Sport" www.nst.org DIETARY

Health Starts in Your Gut – a healthy gut supports a healthy body

Problem: diet, natural aging & lifestyle, including intense exercise and other stresses, upset proper bacteria harmony to a point where GI tract problems develop, which can trigger other negative health outcomes thru impaired signaling *Solution: UPB Supports a Healthy Gut thru Recolonization that helps establish Proper Signaling Throughout the Body*

Supports a Healthy gut by adding good bacteria that recolonize the gut to help send proper signals to all major body systems: CV, respiratory, immune, brain, etc. – known as gut/organ crosstalk¹ UPB helps to send good vibrations throughout the body



8- strains of live beneficial bacteria (probiotics), and prebiotics improves the natural balance of friendly bacteria to positively influence all aspects of health and well-being, especially immune homeostasis

Gut bacteria 'teaches' our immune system how to deal with both harmless & harmful bacteria